OMAR DAABOUL

OPERATIONS, CONTRACTS & PEOPLE LEADER

MBA · A.A.E. · C.A.E. · Private Pilot

Omardaaboul@hotmail.com · linkedin.com/in/odaaboul
Paphos, Cyprus · Available 1 Jan 2027 · Working window: 08:00-18:00 Cyprus time

9+ years in airport operations and management; 6+ years in contracts and supplier work. Supervised teams, supported a $40M terminal modernization and introduced digital inspection and badging workflows. Brings practical operations, procurement and compliance leadership to aviation and other industries.

CORE SKILLS Staff supervision & training · Operational continuity · RFP/RFQ & supplier evaluation · Contract administration · Regulatory coordination · Process improvement · Applied AI

PROFESSIONAL EXPERIENCE

Founder & Product Lead | TarmacSync
APR-OCT 2026 | INDEPENDENT VENTURE | DEVELOPMENT PAUSED

- Defined the product architecture and rules-based buying-path methodology; personally built a usable airport-procurement minimum viable product (MVP).
- Directed and worked alongside a contract developer over two months on regulatory-document retrieval, AI-agent workflows, login and security improvements.
- Built the website and marketing journey, created custom AI skills and tested across models. Secured $4,000 in Neon and Google platform service credits. Demonstrated to peers; paused before customer launch.

Family sabbatical | MAY 2025-MAR 2026 - Family caregiving, travel and continued AI-tool learning.

Contract Administrator | Embry-Riddle Aeronautical University
SEP 2024-APR 2025

Tracked 500+ vendor agreements across university campuses. Reviewed contract language, expiration dates and renewal intentions with contract owners; refreshed Workday records and assessed bidding or consortium-contract options for negotiated rates. Organized the university's first hotel expo, bringing about 25 local hotels on campus to meet students and families and promote preferential rates.

Family sabbatical | APR 2023-AUG 2024 - Family travel; began regular AI-tool use around Jan 2024.

Assistant Airport Manager | Sonoma County Airport
AUG 2017-MAR 2023 | SANTA ROSA, CALIFORNIA

- **People and delivery.** Directly supervised the Operations Supervisor, an Airport Maintenance Worker, a security specialist and administrative staff; coordinated all-staff safety training.
- **Operational continuity.** Supported a $40M terminal modernization while flights continued; coordinated contractor access, passenger routes and changing construction phases.
- **Procurement and compliance.** Issued requests for proposals and quotations (RFPs/RFQs), evaluated submissions and managed contractors. Primary Transportation Security Administration (TSA) contact; coordinated Federal Aviation Administration (FAA) Part 139 safety and TSA Part 1542 security requirements, exercises and security-program amendments.
- **Process improvement.** Operational contact for the AirBadge digital-badging pilot. Evaluated App 139, configured inspection and work-order flows, introduced iPads and trained staff with the Operations Supervisor.

Airport Administrative Manager / ASO I | Sonoma County Airport
MAY-JUL 2017

Supervised administrative staff; prepared Board items, solicitations, agreements, budget information and management reports.

PROFESSIONAL EXPERIENCE / CONTINUED

Airport Operations Officer | Fresno Yosemite International
MAR 2016-APR 2017

Inspected airfield, terminal and perimeter, communicated operational hazards and coordinated maintenance. Adapted the city-mandated Corrigo system to airport inspection-evidence needs and reconciled the workflow with the FAA inspector.

Air Freight Manager | AMC Logistics Worldwide, France
MAY 2014-FEB 2016

Independently managed international air-freight delivery: carrier negotiations, customer issues, import/export requirements, warehouse coordination and logistics workflows. Increased annual revenue by 26% (+$83K).

Airport Operations Officer | Fresno Yosemite International
DEC 2011-MAR 2014

Conducted airfield inspections, issued operational safety notices and coordinated hazards and maintenance. Supported safety during an $8M taxiway reconstruction through airfield, contractor and air-traffic-control coordination.

Property Manager | Action Property Management
JAN-NOV 2011 | LONG BEACH, CALIFORNIA

Coordinated owner and resident relationships, leasing, maintenance scheduling, repairs and contractor bids; connected property needs with vendor delivery.

Sales Management Executive | Aramex International
JUL 2009-AUG 2010 | BEIRUT

Coordinated sales, distribution and goods movement with operational leaders, aligning customer requirements and departmental priorities.

Sales Account Executive | Quickmarsh Distribution
JUN 2005-AUG 2007 | LONDON

Built customer relationships, analyzed territory trends and feedback, recommended solutions and represented the business at sales meetings and events.

Vehicle & Equipment Maintenance | U.S. Air Force
NOV 2000-NOV 2004 | HONORABLE SERVICE

Air Force Achievement Medal. A signed 2003 evaluation records 30+ vehicles serviced with zero quality rejects; contributed to a team processing 325 assets four months ahead of schedule.

EDUCATION & CREDENTIALS

MBA, Aviation / Airport Management | Embry-Riddle Aeronautical University (2007-2009)
BS, Information Technology / Computer Systems | American InterContinental University

Accredited Airport Executive (A.A.E.) · **Certified Airport Executive (C.A.E.)** · Private Pilot
OSHA 30-hour General Industry · ACI Safety Management Systems and Apron Safety · Recurrent aircraft rescue and firefighting training during airport service · FAA Part 107 Remote Pilot (issued 2022) · Cyprus UAS A1/A3 (valid through Sep 2031)

APPLIED TECHNOLOGY

Workday · AirBadge · App 139 · Corrigo · Claude Code · Codex · VS Code · HTML and websites · Custom AI skills and cross-model testing. Regular AI use from around January 2024; deeper product-development work through TarmacSync from April 2026.

Figures note: project values are rounded. Platform support was service credits. See the portfolio for detailed cases and supporting public records.